

# Don't Let Fuel Loss or Compliance Issues Cost You Your Business

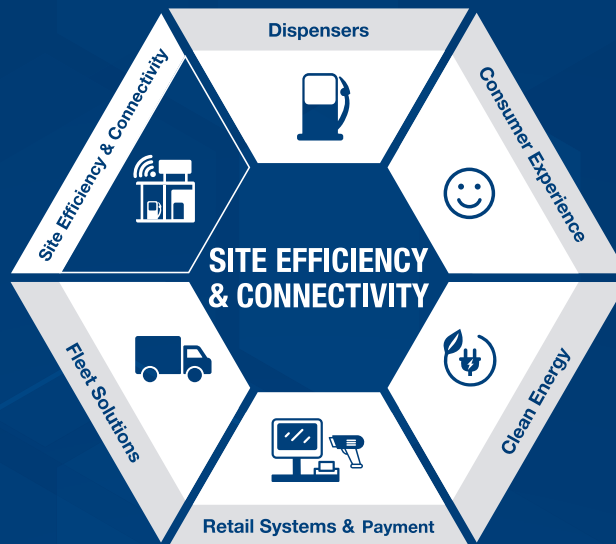


DX Wetstock®



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# Easily Mitigate Risk with Real-Time Visibility and Insights

When it comes to selling fuel, every penny counts. Because the margins that fuel retailers typically make on fuel sales are very low, instances of loss can significantly impact profits and can cause major financial ramifications the longer they are left unnoticed. The problem? Most fuel sites don't actually know when or where these losses are occurring, and therefore are unable to address the problem.

DX Wetstock is a complete, end-to-end fuel management solution that is able to identify all instances of fuel loss, from initial delivery through to customer refuels, by collecting and processing real-time data from a variety of sources. Retailers are then able to quickly reconcile any fuel discrepancies down to the gallon or liter, pinpoint the exact source and location of the loss and subsequently introduce immediate mitigation plans.

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# It's Time to Invest in Your Future

## Identify and Minimize Fuel Loss

- Receive real-time data from various sources across your forecourt, as well as data from deliveries
- Identify the event, amount and most likely source of any fuel loss or variance
- Take advantage of fuel reporting on everything from tank calibration to flow rate analysis
- Drill-down from network to single sites, and then from pump to tank with ease

## Transform the Reconciliation Process

- Identify with over 99% accuracy how much fuel you are losing and from where
- Map fuel losses directly back to lost revenue and write-offs
- Uncover hidden sources of loss, such as theft, with "at-a-glance" variance reporting
- Easily integrate DX Wetstock into your existing business systems

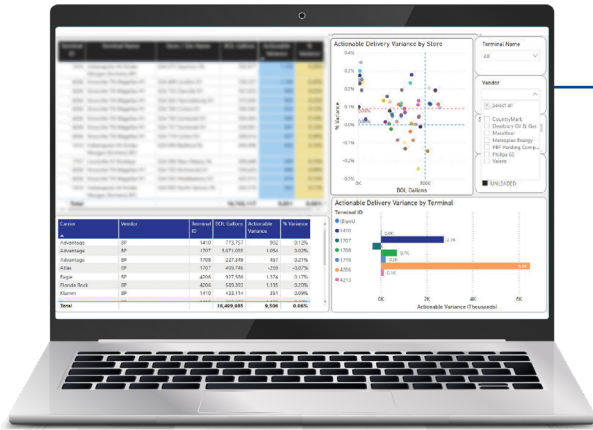
## Lower Overall Operational Costs

- Deploy at any fuel station cost-effectively
- Stop spending money on exploratory work and start seeing exactly where fuel loss occurs
- Gain unprecedented visibility into the cost of operations—down to each site, tank, and pump
- Reduce the costs associated with compliance and subsequent clean up with U.S. EPA-accredited leak detection



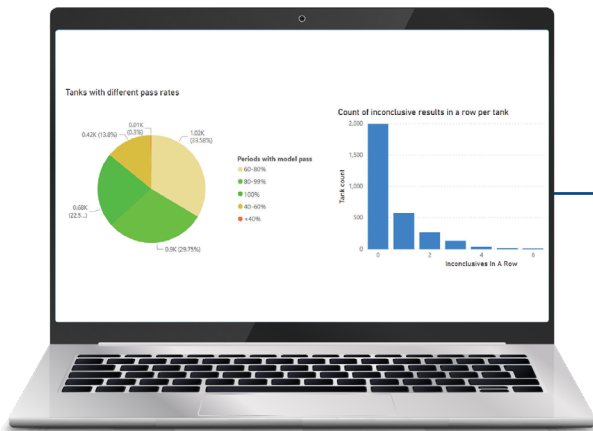
## Alerts Summary

The Alerts summary report is designed to give a clear and configurable view of the number, type, frequency and location of the alerts that have taken place in the previous 30, 60 and 90 days, as well as their root cause. This enables site and network owners to gain an 'at a glance' view and drill down to see exactly what's happening with the equipment on the site and if action is needed to ensure optimum running, performance and management.



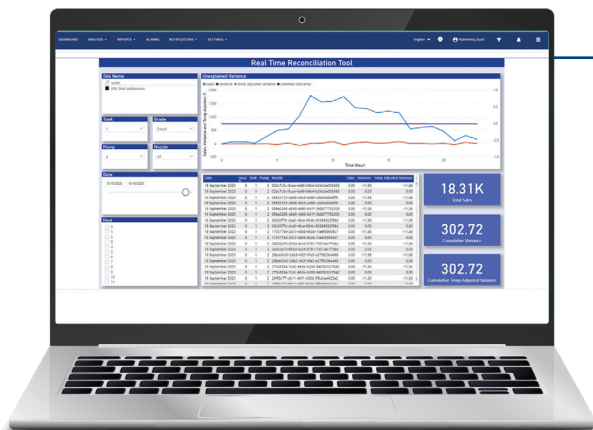
## Delivery Variances

One of the biggest areas that causes site owners confusion is deliveries – especially when it comes to tracking how much was actually delivered when compared to the paperwork. Reducing the variances on deliveries is a critical area to consider when looking to optimize wetstock performance. The delivery variance report gives the total variance after data has been cleaned and corrected and also splits it down into the total variance that can be actioned and what can be done to reduce it.



## Statistical Inventory Reconciliation (SIR) Results

Compliance management is a key component for all fuel retailers. The SIR report allows users to track the performance of their tanks, view historical performance and track any daily recurring inconclusive results. DX Wetstock ensures that compliance is always adhered to when it comes to tank integrity.



## Real-time Reconciliation

More often than not just waiting for a days' worth of data to be submitted means that leaks and losses are spotted too late. To counter this, real time data collection (via a DFS Edge, Wayne Fusion® automation server version 3, Prizma Fuel POS® (point-of-sale system), ProGauge tank gauge console or OPW FMS SiteSentinel® Nano® Console) is provided. DX Wetstock utilizes real-time data polling and processing, as well as activity alerts and alarms. Real-time analytics make it possible to isolate and counteract issues that keep a forecourt from performing optimally.



# The Features that Make it Possible

## **Enhanced Loss Analysis for Demonstrable Added Value Service**

Enables businesses to focus their improvement efforts in the most impactful areas.

## **Workflow to Guide Users Through Analytics**

Allows for minimal remote training and support costs for businesses.

## **Reduction of False Flags**

Allows businesses to focus on real and verified issues.

## **SIR and Compliance Only Service Available**

Users can choose the wetstock management package that fits their business needs the best.

## **Real-Time Data Collection and Analytics, Optimized Algorithms, and Workflow Automation Streamlines Wetstock Management**

Enables a single analyst to manage a large network of sites and to react quickly to issues across the fuel network.

## **SLA-Driven Service Provided Through Self-Subscribe Portal**

Enables ownership of performance control to remain with the customer.



# DFS and Microsoft: Driving Digital Transformation

Although there are other wetstock management solutions available in the market, fuel retailers have been slow to adopt this technology. Most wetstock vendors offer a limited set of compliance or inventory management features, or require customers to make a considerable investment in site equipment that is compatible with their monitoring system, or only offer a small set of compliance or inventory management features. This effectively means that the solution is currently limited to very large companies. In contrast, DX Wetstock does not require extensive infrastructure upgrades, because monitoring software or devices can be added to existing equipment on an “as-needed” basis. It can also measure fuel loss against 63 different causes, which makes DX Wetstock a compelling, affordable and attainable solution for the many fuel stations that are not large conglomerates or that cannot afford to replace a lot of their site equipment.

This is all possible because DX Wetstock is built on over 25 years of experience in the wetstock industry and is running on Microsoft Azure. DX Wetstock enables you to run your sites more productively, and whether it's one site or 1,000 of them, you'll get the same ease of deployment and use, as well as the ability to see exactly where problems occur through easy to use dashboards and customized alerts. Not only that, but our tools guide users through the loss resolution process, increase operational efficiency and improve margins – so whether you're an expert analyst or a novice, you can always benefit from the service. And through it all, you'll get the security and management that companies expect from Microsoft Azure.



# DFS DX<sup>®</sup> Connected Solutions Platform

DX Wetstock is just one of the solutions in the DFS DX connected solutions platform. DFS DX delivers operational cost reductions, increased sales and an enhanced customer experience through a combination of intelligent fueling and retail solutions. This solution is the industry's first open, global and common cloud platform that harnesses advanced analytics and IoT and to deliver five core innovative solutions focused on customer experience and asset optimization.

## Drive Increased Sales Revenue

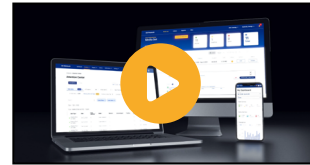
Many locations operate retail, car wash, or other related businesses, and these can be vital for your bottom line. Promote products and services at the dispenser to drive in-store foot traffic and sales, increase customer loyalty, and deliver an enjoyable customer experience.

## Maximize Site Assets and Operational Efficiency with IoT

From the tank to the payment module, the operational efficiency of your entire retail station has a direct impact on your bottom line. The DFS DX connected solutions platform helps you streamline operations and optimize site assets.

## Increase Safety and Security with the DFS DX Platform

When it comes to fuel stations, compliance and security are critical. Powered by Microsoft Azure, the software applications that comprise the DFS DX connected solutions platform use intelligent edge to provide ongoing updates on the state of your devices. The solution suite uses Azure Stream Analytics to expedite data creation and alert you to potential issues.



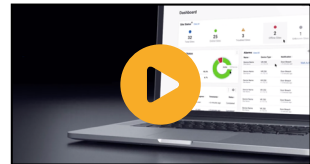
### DFS DX<sup>®</sup>

Digital transformation for the  
fueling industry



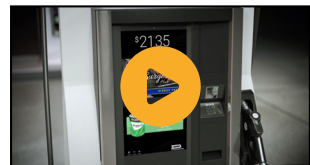
### DX Wetstock<sup>®</sup>

Real-time precise fuel loss  
identification and notification



### DX Monitor<sup>®</sup>

Proactive fuel dispenser uptime and  
security monitoring and management



### DX Promote<sup>®</sup>

Drive targeted consumer advertising  
at the fuel dispenser



### DX Retail<sup>®</sup>

Centrally deploy and manage  
point of sale solutions



### DX Fleet<sup>®</sup>

Manage and monitor your fleet fueling  
enterprise from a single interface

